



To Central Ohio Professionals
From Greg Schenk SIOR President

Re: Improving your client's bottom line thru their real estate facilities!

After 22 Years of assisting clients we thank you for your referrals and introductions!
A record high vacancy in our area means opportunities for you and your clients in 2008 and beyond! With interest rates for commercial properties in the 7% range and office vacancies at 19%, Central Ohio has never seen such a unique and historic opportunity to reduce operating expenses and improve bottom lines! Three of our past clients made the Fast 50 list this year, and five the previous year including Progressive Medical, the only member on the list for all eleven years! Their ability to handle their everyday issues, tremendous growth and improved bottom lines by using our services to renew leases early or relocate to lease, purchase or build worldwide is how they did it.

Now is the time to put together a **strategic plan** for you and your clients!

Do you know how your lease compares to the other tenants in your building and your submarket? If not, let us guide you through the process to ensure your next lease or purchase improves your bottom line.

See our website at www.irephtenant.com for information on how you can improve your bottom line, and let us become your preferred commercial real estate provider like we have for over 600 other firms.

Sincerely

Greg Schenk SIOR

Commercial Real Estate Advisory Services & Competitive Edge Seminars

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